



The Document Consulting Experts

We know that the key to effective business partnership is trust, which is why our Managed Document Consulting portfolio is focused on bringing a better quality of service to each and every customer. We deliver long-term business value, with speed and efficiency by gaining essential insight into your organization. We work together to develop a thorough understanding of your business using proven methodologies and share our expertise of market leading technology through our proprietary tools and consultative approach.

Take control of your business with our Managed Document Consulting services. We empower you to make smart decisions based on the best information and advice available. The result is a Total Document Solution, more productive and secure than ever before, achieving tangible cost benefits and allowing you to focus on your core business.

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MANAGED DOCUMENT CONSULTING

Interested in reducing your document costs by up to 30%?

Managed Print Services delivers measurable savings by streamlining your document environment.



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Managed Print Services delivers tangible cost, quality and productivity benefits to your business

While striving for greater efficiency, many areas of your business are scrutinized to see how economies can be made. You may be surprised at how much organizations typically spend on document output and the potential savings that can be made. Industry experts estimate organizations spend up to 3% of their revenue on document output. Actively managing printer, copier and fax fleets can save up to 30% of this spend (Gartner*).

Our Managed Print Services will deliver savings on document output costs by optimizing your current print and copy environments, and providing ongoing management of your fleet to ensure it continues to meet quality and productivity expectations.

Direct cost savings

Our experience shows that many large organizations could reduce their costs and raise productivity with a more efficiently designed document environment.

Implementing Managed Print Services has given our customers direct cost savings of up to 30%. We achieved this by providing visibility of existing fleet performance and associated cost, and then redesigning and implementing a new optimized solution based on specific customer requirements. This is managed on an ongoing basis to ensure direct cost savings are delivered.

Further financial benefits

Managed Print Services challenges conventional printer and copier fleet acquisition, removing large numbers of fixed assets from your balance sheet and reducing capital expenditure. With Managed Print Services our customers benefit from a market leading Total Document Solution whilst reducing capital outlay with our cost-per-page approach. You also gain cost savings from dealing with one company who can provide supplies and support through a single point of contact.

*Gartner: "Hype Cycle for Printing Markets and Management, 2006" Cecile Drew et al., Publication Date: 11 July 2006

- **Save up to 30% of your document output costs**
- **Raise productivity with ongoing optimization of your fleet**
- **Release resource to focus on your core business**

Total transparency

Managed Print Services is focused on ongoing monitoring and management of Key Performance Indicators (KPIs) based on your business objectives. Information such as cost, fleet size, document volume and Service Level Agreement (SLA) performance is recorded and presented as a high-level overview. For ultimate peace of mind, detailed reports give you the confidence that targets are being met. Our unique web-based interface makes this information totally visible to you, allowing performance tracking and effective ongoing management.

Delivering a unique, high-quality service

All aspects of your existing document environment, including cost structures and end-user feedback are assessed, enabling the perfect solution to be designed to your specific requirements. Market leading technologies allow users to work smarter with increased productivity while the implemented solution will rationalize your fleet and give you complete visibility and control. Gain all the advantages of central coordination whilst benefiting from a localized service tailored to your exact needs.

Ongoing optimization

Our expert consultants regularly review your service KPIs. Data is analyzed and recommendations made to ensure your changing business needs are satisfied. In turn your targets will be continually met and exceeded.

With Managed Print Services every aspect of your document environment is placed in our trusted hands, giving you the advantage of a single supplier, and the ability to release valuable resource to focus on your core business.

"Nashuatec demonstrated a leading-edge product range, excellent service capability, and a proven ability to deliver Managed Print Services across Europe with a strong commitment to reducing our total reprographic costs."

European Supply Manager, Unilever

Potential savings on document output costs with active management of your fleet



Track KPI and SLA performance with our unique web-based interface